

Press release

Irish start-up company "FeelTect" wins final of the L&R Accelerator Program

Rengsdorf, 15 December 2023 – For the international medical device supplier Lohmann & Rauscher (L&R), innovation and development of products and services are essential in order to respond even better to customers' needs. The company has a vibrant culture of innovation, which has been given a further exciting facet through the L&R Accelerator Program, which was implemented for the first time in 2023. Following a kick-off event in summer, numerous start-up companies developed ideas and approaches in various business areas of the company. At the final pitch event, the start-up "FeelTect" emerged as the winner.

The continuous development of products and services is essential, especially in the medical device and med-tech sector. After all, this is the way to find the best solutions for patients and thus make an important contribution to healthcare. L&R's innovative strength ranges from product development with a broad portfolio of over 60,000 products to manufacturing at its own production sites and supplying customers. And it involves a culture that is open to and strives for ideas and innovations. This can also be seen, for example, in the five in-house research and development centers, which provide the opportunity for a constant exchange with users about products and services. With the L&R Accelerator Program, the company took a new path in 2023 to strengthen its innovative power.

From the kick-off workshop to the pitch final

In spring and summer 2023, the L&R Digital Market Solutions Division and the "L&R Digital Lab" organized kick-off workshops, panel discussions and a kick-off event with interested start-up companies at the L&R site in Rengsdorf/Germany. They then spent several weeks developing digital product and service ideas and solutions. The first L&R Accelerator Program culminated in the autumn with an exciting pitch event with 6 start-ups at the Austrian headquarter in Vienna.

The start-up companies "FeelTect", "Moon Technologies", "chunkx", "family.cards", "Comunicare Solutions" and "Clypp" pitched for first place. In the end, the Irish start-up



company FeeltTect was able to convince the jury and won the pitch - with a sensor solution for compression therapy called "Tight Alright".

Andrew Cameron, founder and CEO of the winning start-up FeelTect: "We were delighted that FeelTect were selected to participate in the L&R Accelerator Program. We admire their commitment to the improvement of wound care and their impressive portfolio of compression products, so it was a fantastic opportunity to learn from L&R experts and work with them on integrating our connected-health, compression monitoring technology – Tight Alright. We were also fortunate to participate alongside such a high calibre group of digital health startups, so it was an amazing outcome for us to win the overall prize. We are extremely grateful to all involved in the program and look forward to advancing wound care together." *

Wolfgang Suessle, CEO & President of the L&R group: "We would like to congratulate all participating start-ups and all colleagues involved! We have received very valuable ideas and concepts from creative, dynamic start-ups and are incredibly proud of how many fruits the L&R Accelerator Program has already borne. Together with FeelTect, we are shaping and developing the future of healthcare through innovation, digital solutions and collaboration."

Although the L&R Accelerator Program has come to an end with the pitch event and the resulting winning start-up, it is also a beginning: when it comes to implementing the ideas and solutions developed, L&R relies on long-term collaboration with the start-up companies. The first collaborations are already underway. Due to its great success, L&R is planning the L&R Accelerator Program 2.0, i.e. the continuation of the program, for autumn 2024

Lohmann & Rauscher Group

Lohmann & Rauscher (L&R) is a leading international developer, manufacturer and supplier of high quality, future-oriented medical devices and hygiene products – ranging from conventional bandages to modern treatment and nursing systems. Created in 1998 from the merger of the two companies Lohmann (founded in 1851) and Rauscher (founded in 1899), L&R has 170 years of expertise as a dependable partner and solution provider for its customers.

With 5,400 employees, more than 50 subsidiaries and shareholdings, as well as more than 140 selected distribution partners in 120 countries, L&R is represented in all important



markets around the world and was able to realize a sales volume of 750 million euros in 2022. The company's headquarters are located at the Rengsdorf (Germany) and Vienna (Austria) sites.

The entrepreneurial spirit of L&R reflects in the corporate claim: People.Health.Care. – the human, the health and the care for both.

More information on Lohmann & Rauscher (L&R) at: www.lohmann-rauscher.com

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Images



Caption: The participants of the L&R Accelerator Program: representatives of the start-ups and L&R employees.

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Caption: Andrew Cameron, founder and CEO of the winning start-up FeelTect (left) and Dr. Christian Rohrer, Director of the Research and Development Division at L&R

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Caption: Wolfgang Süßle. CEO & President of L&R

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