Lohmann & Rauscher

Press release

Lohmann & Rauscher Group acquired Unisurge International Ltd.

Vienna / Rengsdorf / Newmarket, April 2, 2025 – *Effective March 31, Lohmann & Rauscher Group (L&R) acquired Unisurge International Ltd., the UK's market-leading and renowned manufacturer and supplier of Custom Procedure Packs (CPTs), disposable surgical products, surgical instruments, and further OR products. With this acquisition, the L&R Group – a leading, internationally active private company for medical devices and services – secures market access to the hospital sector and surgical products in the UK. Unisurge will remain an independent company within the L&R Group. The British sales subsidiary of the group, L&R Medical UK Ltd, will also not be involved in the OR business. Current Unisurge CEO Amir Farboud will continue to run the business, while all jobs at Unisurge will be retained. The acquisition is part of L&R's growth strategy, which intensifies the focus on strategic M&A.*

Unisurge was founded in 1988 and reimagined in 2004, then pioneering the Custom Procedure Pack (CPT) market in the UK. The company, among others, known for brands like “Formula” (Custom Procedure Packs), “Uniform” (Surgical Drapes) and “Signature” (Surgical instruments) has established a strong reputation in the medical industry, providing high-quality products that meet the stringent demands of healthcare professionals in the hospital sector of UK, especially at the NHS. At the two sites in Newmarket (headquarters) and Castleford, more than 280 employees currently work in administration, production, logistics (including the company's own fleet) and direct sales. Unisurge is the only CPT provider in the UK with internal end-to-end processes (sterilization, production, transport). The company has been able to record growing market share in recent years resulting in a turnover of 48.5 million pounds in 2024.

The L&R Group is a leading, internationally active private company specializing in medical devices and hygiene products and services. L&R develops, manufactures, and sells products and services for wound care, including negative pressure wound therapy, compression products and systems, and OR products. With today more than 5,600 employees worldwide, more than 50 subsidiaries, and shareholdings in 28 countries, along with more than 140 selected distribution partners, L&R is present in all major markets around the globe.
The group of companies achieved a sales volume of approximately 813 million euros in 2024.

With this acquisition, effective March 31, 2025, the L&R Group secures market access to the hospital sector and surgical products in the UK. It will enhance the Group's product portfolio and strengthen its position in the UK market and in the European OR product market. This strategic move aligns with its corporate strategy, which emphasizes growth through strategic mergers and acquisitions as one of the key drivers for future expansion.

Unisurge will continue to operate under its current name as a subsidiary of L&R with an independent brand. Current Unisurge CEO Amir Farboud will continue to lead the business, while all jobs at Unisurge will be retained. This decision underscores L&R's dedication to maintaining the strengths and culture of Unisurge while fostering collaboration and growth.

The British sales subsidiary of the group, L&R Medical UK Ltd, will not be involved in the OR business. L&R Medical UK Ltd. is located in Burton upon Trent (Staffordshire) and will continue to focus on solutions for wound care and compression therapy as it does today.

Joint Statement from L&R CEO & COO Thomas Menitz and CFO Holger Mägdefrau:
"We are thrilled to welcome Unisurge to the L&R family. This acquisition represents a significant milestone in our company strategy as it is one of the largest acquisitions in the history of the group. Having Unisurge in our Group means we enhance our capabilities and market presence in the UK. The Unisurge team have done a very good and successful job, and since we are both family businesses, we are convinced that our common path will be characterized by mutual understanding and solidarity – and of course success. Combining our strengths, we look forward to delivering exceptional value and service to our customers in the UK."

Quote from Amir Farboud, CEO of Unisurge:
"We are very excited to join the L&R Group, a company that shares our commitment to customer focus, quality and reliability. Being part of L&R will enable us to leverage L&R's global expertise and resources while continuing to operate as an independent, well-known and trusted partner for our customers. Our employees are the backbone of our success, and we are pleased that L&R recognizes and values their contributions. Together, we will continue to provide outstanding products and services to the NHS and our further customers."

About Lohmann & Rauscher:
<u>Lohmann & Rauscher Group</u>
Lohmann & Rauscher (L&R) is a leading international developer, manufacturer and supplier of high quality, future-oriented medical devices and hygiene products – ranging from conventional bandages to modern treatment and nursing systems. Created in 1998 from the merger of the

two companies Lohmann (founded in 1851) and Rauscher (founded in 1899), L&R has more than 170 years of expertise as a dependable partner and solution provider for its customers.

With more than 5,600 employees, more than 50 subsidiaries and shareholdings, as well as more than 140 selected distribution partners in 120 countries, L&R is represented in all important markets around the world and was able to realize a sales volume of 812,7 million euros in 2024. The company's headquarters are located at the Rengsdorf (Germany) and Vienna (Austria) sites.

The entrepreneurial spirit of L&R reflects in the corporate claim: People.Health.Care. – the human, the health and the care for both.

More information on Lohmann & Rauscher (L&R) at:
www.lohmann-rauscher.com

About Unisurge International Ltd.:
Unisurge International Ltd. is a market-leading manufacturer and supplier of Custom Procedure Packs (CPTs), disposable surgical products, surgical instruments, laparoscopic instruments, ward sets, and gauze bandages. Known for its "Formula" brand, Unisurge has built a strong reputation for quality in the medical industry. The company was founded in 1988 by John Farboud and reimagined in 2004, pioneering the Custom Procedure Pack market in the UK.

More information on Unisurge at:
https://unisurge.com/

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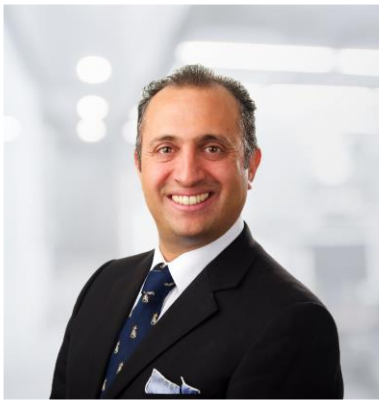
Images

		
Thomas Menitz (CEO and COO of L&R),	Holger Mägdefrau (CFO of L&R);	Amir Farboud (CEO Unisurge)